The Arava Institute for Environmental Studies (Registered Association) Financial Statements as of December 31, 2020

Financial Statements as of December 31, 2020

Table of Contents

	Page
Auditor's Report	1
Balance Sheets	2
Statements of Operations	3
Statements of Changes in Net Assets	4
Statements of Cash Flow	5-6
Notes to Financial Statements	7-16

BOAZ ERDE & CO.

CERTIFIED PUBLIC ACCOUNTANTS

Auditor's Report to Members of the Association of

THE ARAVA INSTITUTE FOR ENVIRONMENTAL STUDIES (Registered Association)

We have audited the accompanying balance sheets of the Arava Institute for Environmental Studies (Registered Association) (hereinafter: "the Association") as of December 31, 2020 and the related statements of operations and of changes in net assets, and the cash flow reports for the year ending on this date. These financial statements are the responsibility of the Board of Directors and the management of the Association. Our responsibility is to express an opinion on these financial statements based on our audit.

The financial statements of the Association for the year ended December 31, 2019, were audited by another auditor who expressed an unmodified opinion on those statements on July 20, 2020.

We have conducted our audit in accordance with generally accepted auditing standards, including those prescribed by the Accountants' Regulations (Means of Operation of Accountants) 1973. Those standards require that we plan and perform the audit to obtain reasonable assurance that the financial statements are free of material misstatement. An audit includes sample examination of evidence supporting the amounts and disclosures in the financial statements. An audit further incorporates an assessment of accounting principles implemented and of the substantial estimates made by the Association's Board of Directors and management, as well as an evaluation of the propriety of the entirety of the financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the aforementioned financial statements reflect appropriately, by all material aspects, the financial situation of the Association as of December 31, 2020 the outcomes of its operations and the changes in net assets for the year then ended, according to the Israeli GAAP.

Boaz Erde & Co.
Certified Public Accountants (Isr.)

Tel Aviv, June 22, 2021 M/569

THE ARAVA INSTITUTE FOR ENVIRONMENTAL STUDIES (Registered Association)

BALANCE SHEET

	<u>Note</u>	December 31 2 0 2 0 Thousand NIS	December 31 2 0 1 9 Thousand NIS
CURRENT ASSETS			
Cash and cash equivalents Receivables and debit balances	4 5	3,570 582 4,152	3,021 2,081 5,102
FIXED ASSETS	6	2,109 6,261	2,303 7,405
CURRENT LIABILITIES			
Payables and credit balances	7	1,175 1,175	1,996 1,996
LONG TERM LIABILITIES			
Employee termination rights	8	624 624	830 830
NET ASSETS Net assets without restrictions Net assets with temporary restrictions Net assets used for fixed assets		763 1,590 2,109 4,462 6,261	462 1,814 2,303 4,579 7,405
		Eilon Adar Chairman of the board	Leah Kayman Rosenzweig Member of the board

Date of approval of financial statements: June 22, 2021

The attached notes constitute an integral part of the financial statements.

THE ARAVA INSTITUTE FOR ENVIRONMENTAL STUDIES (Registered Association)

STATEMENT OF OPERATIONS

		For the year ended			
		December 31	December 31		
		2020	2019		
	Note	Thousand NIS	Thousand NIS		
Turnover of operations	9	10,880	11,927		
# SECTION 0 00 0 1			•		
		3,923	4,455		
Cost of operations	10	5,703	6,024		
1		9,626	10,479		
Net income from operations		1,254	1,448		
Net income from operations		-,	2		
Administrative and general expenses	11	983	1,029		
Net income before financing		271	419		
The mediae belove imaneing					
Financing expenses, net	12	358	213		
Net income (expenses) after financing		(87)	206		
, , , , , , , , , , , , , , , , , , ,					
Other income	13	(122)	(200)		
Net income		35	406		

The attached notes constitute an integral part of the financial statements.

THE ARAVA INSTITUTE FOR ENVIRONMENTAL STUDIES (Registered Association)

STATEMENT OF CHANGES IN NET ASSETS

Balance as of December 31, 2020	Changes during the year: Restricted donations and grants received Donations and grants used for operations Net income for the year Income from donations Unrestricted sums used for fixed assets Transfer of sums to cover depreciation costs	Balance as of December 31, 2019	Changes during the year: Restricted donations and grants received Donations and grants used for operations Net income for the year Income from donations Unrestricted sums used for fixed assets Transfer of sums to cover depreciation costs	Balance as of January 1, 2019		
763	- 35 (50) (26) 342	462	(330) 406 50 (379) 295	420	Not designated Thousand NIS	NOT RESTRICTED
2,109	148 (342)	2,303	- - 709 (295)	1,889	fixed assets Thousand NIS	TRICTED
1,189	(122)	1,311	1,641	1	Fund for building dormitories Thousand NIS	WITH TEMPORARY RESTRICTIONS
401	375 (477)	503	503		Other Thousand NIS	IPORARY CTIONS
4,462	375 (477) 35 (50)	4,579	2,144 (330) 406 50	2,309	Total Thousand NIS	

THE ARAVA INSTITUTE FOR ENVIRONMENTAL STUDIES (Registered Association)

	For the year ended December 31 2 0 2 0 Thousand NIS	For the year ended December 31 2 0 2 0 Thousand NIS
OPERATING ACTIVITIES	2.5	406
Net income (expenses) Adjustments required to present net cash flow from	35	406
operating activitites (Appendix A)	814_	(25)
Net cash provided by (used in) operating activitie	s 849	381
INVESTING ACTIVITIES		
Purchase of fixed assets	(148)	(709)
Net cash provided by (used in) investing activities	(148)	(709)
FINANCING ACTIVITIES		
Donations and grants received for assets with temporary restrictions	(102)	1,814
Donations received for non restricted assets	(50)	50
Net cash used in financing activities	(152)	1,864 (*)
Increase (decrease) in cash and cash equivalents	549	1,536
Cash and cash equivalents at beginning of year	3,021	1,485
Cash and cash equivalents at end of year	3,570	3,021
Appendix A: Adjustments required to present net cash flo	ow from operating	g activities
1. Income and expenses not involving cash flows:		
Depreciation	342	295
Employee termination rights	(206)	26
	136	321
2. Changes in assets and liabilities:		70.7 AVE
Decrease (increase) in grants and donations receivable	1,329	140
Decrease (increase) in accounts receivable	170	(213)
Decrease (increase) in advanced grants and donations	577	(385)
Increase (decrease) in accounts payable	$\frac{(1,398)}{678}$	(346) (*)
	Q11	(25)
(1)		(23)
(*) reclassification		

The attached notes constitute an integral part of the financial statements.

NOTES TO THE FINANCIAL STATEMENTS

Note 1 - General

The goals of the Association are as follows:

- a. Development and activities in the fields of education, science and culture: Our mission is to create a world-class environmental teaching and research institute at Kibbutz Ketura, which will:
 - Prepare future Arab and Jewish leaders to cooperatively solve the region's environmental challenges.
 - Maintain high academic standards.
 - Deliver teaching and trans-boundary research opportunities at the highest quality and level to students from the Middle East and from all over the world.
 - Play a leading role in research, conservation, environmental protection and sustainable development in the entire region.
 - Generate capacity for conciliation and cooperation in the Middle East, in order to transcend political boundaries and achieve environmental change.
- b. Raising awareness and promotion of environmental quality.

Note 2 - Principal Accounting Policies

a. Definitions:

In these financial statements:

Association - Arava Institute of Environmental Studies (Registered Association)

Net assets - The difference between the Association's assets and its liabilities.

Unrestricted net assets – The portion of the net assets for which there is no permanent or temporary restriction that has been determined by the donors.

Related parties – As defined in Opinion 29 of the Institute of Certified Public Accountants in Israel.

Index - The Consumer Price Index as published by the Central Bureau of Statistics.

b. Basis of Reporting

- 1. The Association records its assets, liabilities, income and expenses on a cumulative basis.
- 2. The financial statements have been compiled based on the consensus of the historical cost, without adapting the financial statements to the influence of the changes to the general buying power of the Israeli currency and without expressing an opinion of their influence on the financial state and results of the operations.

c. Manner of Presentation of the Financial Statements

- 1. Classification of the balances included in the net assets group was done based on a distinction between:
- a) Net assets that are unrestricted.

NOTES TO THE FINANCIAL STATEMENTS

Note 2 - Principal Accounting Policies (continued)

- b) Net assets that are temporarily restricted.
- c) Net assets that are permanently restricted.

The net assets that are unrestricted are presented with a distinction between net assets used for activity:

- a) Designated by the institutions that manage the Association.
- b) Not yet designated by the institutions that manage the Association.
- c) Net assets used as fixed assets.
- 2. The Statement of Operations includes all of the income and expenses from the reporting period.

The income includes all of the income received and generated during the period without any restriction on their usage, as well as the portion of the net assets that were restricted and released from donor restrictions during the period. Expenses also include expenses that were financed from sources that were restricted by their contributors.

3. The Statement of Changes to Net Assets includes, in addition to the net result transferred from the Statement of Operations, all of the sources received whose usage was restricted and the amounts released from restriction.

Amounts released from restriction due to use for operations were transferred as income to the Statement of Operations, and amounts released from restriction due to use as fixed assets, including:

Fixed assets received as a gift (for which the consideration from their usage was not restricted) were transferred directly to the balance of net assets that are unrestricted on the Statement of Changes to Net Assets.

4. The Statement of Changes to Net Assets includes transfers between net assets that are unrestricted that were used for operations and net assets that are unrestricted that were used as fixed assets. For amounts used during the accounting year for fixed assets, there are amounts that were generated in the accounting year from using fixed assets and amounts transferred in the accounting year to cover depreciation expenses.

d. Cash and Cash Equivalents

Cash equivalents include investments whose liquidity is high, including short-term deposits at banks and for which the period until their realization date at the time of the investment was no more than 3 months.

This section does not include cash and short-term deposits at banks whose use was limited by donors for specific uses, or that were designated by the Association's Board for specific purposes.

NOTES TO THE FINANCIAL STATEMENTS

Note 2 - Principal Accounting Policies (continued)

e. Foreign Currency Transactions

- 1. A transaction made in a foreign currency was registered, when first recognized, in the currency of operation, using the immediate exchange rate between the currency of operation and the foreign currency on the date of the transaction.
- 2. On every balance sheet date, financial items in foreign currency were converted using the immediate exchange rate on the date of the balance sheet.
- 3. On every balance sheet date, non-financial items measured at historical cost in foreign currency were converted using the exchange rate on the date of the transaction.
- 4. On every balance sheet date, non-financial items measured at fair value in foreign currency were converted using the exchange rate on the date that the fair value was determined.
- 5. Exchange rate differences caused by removal of financial items, or due to conversion of financial items according to different exchange rates than those used for conversion at the time of their first recognition during the period, or than those used for conversion of previous financial statements, will be recognized on the profit and loss statement in the period that they were generated, excluding exchange differences, as stated in Section 6 below.
- 6. Exchange rate differences caused by removal of financial items, or due to conversion of financial items according to different exchange rates than those used for conversion at the time of their first recognition during the period, or than those used for conversion of previous financial statements, will be recognized on the profit and loss statement in the period that they were generated.

f. Donations, Allocations, Support and Grants Receivable

1. Donations, allocations, support, grants, estates and gifts promised but not yet received at the date of the financial statements are registered as income or additions to net assets whose use is restricted, when all of the following conditions are met:

There is an irrevocable and unconditional commitment from the contributor and it applies to the reported period.

The promise was fulfilled after the date of the financial statements, or is legally enforceable and realizable. – Realization of the promise is not conditioned upon a future event taking place.

- 2. The amounts receivable are presented less adjustments for promises that the Association's Board believes will not materialize.
- 3. Donations that were received in order that they be transferred to others and for which the contributor conditioned the donation on its transfer to a specific beneficiary and did not give the Association the sole authority to change its designation, or control over the benefit expected from that donations, were not recorded as income and expenses.

Assets received as aforementioned that were not yet transferred to beneficiaries are presented as assets received for transfer to others and as liabilities for assets received for the purpose of transferring them to others.

NOTES TO THE FINANCIAL STATEMENTS

Note 2 - Principal Accounting Policies (continued)

g. Fixed Assets

- 1. The Association's management decided to change the policy regarding handling fixed assets, as of January 1, 1997 and onward, according to Opinion no. 69 of the Institute of Certified Public Accountants in Israel and according to Accounting Standard no. 5 which replaced Opinion no. 69 as of December 19, 2010, according to which the fixed asset used by the Association and acquired by this date is presented as expenses in the previously reported years.
- 2. Presented according to cost less accumulated depreciation.
- 3. For fixed assets that were received without consideration, the cost is its fair value on the day of its receipt.
- 4. Depreciation is calculated according to the "straight line method" based on the estimated period of use for the assets. Adjustments for decrease in value are included when the book value of the asset is higher than its value to the Association (usually calculated as the higher value between the value of its use and its realization value).
- 5. Fixed assets that must be transferred for exclusive use or operation by a third party without time limitations or any financial consideration or for a nominal financial consideration only, according to donor conditions or decision by the Association's Board, are presented as an expense and not as an asset at the time of the investment.

h. Recognition of Income and Changes to Net Assets:

- 1. Income and changes to net assets that are restricted are recorded on a cumulative basis.
- 2. Disposable assets and goods received without consideration that have a material monetary value on an overall basis in relation to the Association's scope of operation and whose fair value can be assessed at a reasonable level of accuracy are recorded both as income and costs on the Statement of Operations.
- 3. Services requiring skill and professional specialization, which the Association would have needed to purchase had it not received them, that have a material monetary value on an overall basis in relation to the Association's scope of operation and whose fair value can be assessed at a reasonable level of accuracy are recorded both as income and costs on the Statement of Operations.

4. Income from investments:

Profits and losses from a change to the fair value of current investments are credited to the Statement of Operations and/or the Statement of Changes to Net Assets when they are generated, as part of the net financing income (expenses) for the period.

5. Surplus from the realization of assets received without consideration, restricted to be used for specific purposes only and the consideration for their realization will be used for those purposes only, are credited directly to the net assets that were restricted.

NOTES TO THE FINANCIAL STATEMENTS

Note 2 - Principal Accounting Policies (Continued)

i. Taxes

- 1. Salary tax imposed by VAT and employer's tax are included in the salary expenses. VAT paid for inputs that are non-reimbursable were included in the expenses sections or the with assets for which the tax was imposed.
- 2. Taxes for certain expenses ("excess expenses") are included in the expenses sections or with the assets for which the tax was imposed.
- 3. The Association operates as a "public institution" in accordance with section 9 (2) of the Income Tax Ordinance and as a non-profit organization for the purpose of the Value Added Law.
- 4. The Association was approved as a "public institution" in regards to donations under section 46 of the Income Tax Ordinance, and accordingly, donations are recognized for tax purposes on the part of the donor.

j. Use of Estimates in the Preparation of Financial Statements

In preparation of the financial statements in accordance with the accepted accounting policies, the management used estimates and evaluations that affect the amounts of the assets and liabilities presented in the financial statements and their attached notes. Due to the nature of estimates and evaluations, the actual results might differ from these estimates.

k. Financial Instruments

The fair value of financial instruments is determined according to the following rules:

- 1. The fair value of financial instruments is the amount for which an asset may be exchanged or liability in a transaction removed in good faith between the buyer, willingly, and the seller, willingly, in a logical manner.
- 2. When a financial instrument is traded on an active, liquid market, its rate on the market provides the best proof of its fair value.
- 3. When market activity is not frequent and the market is not well based, a small volume relative to the number of negotiable unit of the financial instrument are traded, or when the market rate is not available it is possible to use evaluation techniques to determine the fair value.
- 4. The book value of the historical cost of amounts receivable and payable at regular commercial credit terms is usually close to the fair value.

NOTES TO THE FINANCIAL STATEMENTS

Note 3 - Related Parties

a. Kibbutz Ketura

The Arava Institute was established by members of Kibbutz Ketura and resides in the Kibbutz itself. A number of Kibbutz members are employees of the Institute.

b. Arava Institute Research and Development, Ltd.

The Arava Institute of Environmental Studies (Registered Association) (hereinafter: the Association) holds full ownership of the subsidiary Arava Institute Research and Development Ltd. (hereinafter: the R&D Company).

The Arava Institute Research and Development Ltd. is a holding company, and holds 0.78% of Capital Nature Ltd., which invests in initiatives, research and development in the field of renewable energy.

c. Global Sun Israel L.P.

The Arava Institute holds 1% of the partnership rights of Global Sun Israel Ltd. (Arava Power), a company for the development and production of solar energy.

THE ARAVA INSTITUTE FOR ENVIRONMENTAL STUDIES

NOTES TO THE FINANCIAL STATEMENTS

	December 31 2020 Thousand NIS	December 31 2019 Thousand NIS
NOTE 4 - CASH AND CASH EQUIVALENTS		
In Israeli currency In foreign currency Short term deposits in foreign currency	599 718 2,253 3,570	517 1,151 1,353 3,021
NOTE 5 - RECEIVABLES AND DEBIT BALANCES		
Grants and donations receivable (*) Students for tuition Operating expenses Related parties Other Advances to suppliers	73 4 301 178 18 8 582	1,402 211 395 - 11 62 2,081
(*) Grants and donations receivable: Grants receivable Donations receivable	73 73	87 1,315 1,402

THE ARAVA INSTITUTE FOR ENVIRONMENTAL STUDIES

NOTES TO THE FINANCIAL STATEMENTS

NOTE 6 - FIXED ASSETS

		Leasehold	Electronic			Furniture	
		Improvements	Equipment	Computers	Vehicles	and equipment	Total
		<u>u</u>		Thousan	ds NI	S	
A.	COMPOSITION:						
	Cost:						
	At beginning of year	4,057	722	470	123	667	6,039
	Additions	123	7	18		-	148
	At end of year	4,180	729	488	123	667	6,187
	Accumulated depreciation	on:				torna ne	
	At beginning of year	2,236	566	367	123	444	3,736
	Additions	171	73	51	0	47	342
	At end of year	2,407	639	418	123	491	4,078
	Depreciated cost:	1,773	90	70	0	176	2,109
В.	Depreciation rate (%)	4 - 10	33	33	15	7	

NOTE 7 - PAYABLES AND ACCRUED EXPENSES

	2020	December 31 2019 Thousand NIS
Suppliers and service providers Employees and employee institutions Related parties Advances from students Advanced income and accrued expenses Allowance for vacation pay	359 409 120 16 46 225 1,175	405 545 122 71 623 230 1,996

NOTE 5 - EMPLOYEE TERMINATION RIGHTS

To cover its liability for payment with regard to the termination of employee-employer relations, the Amuta makes deposits in a recognized pension fund and pays premiums to insurance companies. The sums accrued in the pension fund and on the insurance policies are not controlled or managed by the Amuta, and therefore no expression has been made in its books. The liability in the balance sheet reflects the amounts required to pay employees upon their retirement above the sums deposited in pension funds and on the insurance policies. Withdrawal of the reserved funds is possible only as provided in the Severance Pay Law.

THE ARAVA INSTITUTE FOR ENVIRONMENTAL STUDIES

NOTES TO THE FINANCIAL STATEMENTS

	December 31 2020 Thousand NIS	December 31 2019 Thousand NIS
NOTE 9 - TURNOVER OF OPERATIONS Donations Grants Tuition Income from providing services	4,820 3,846 2,163 51 10,880	4,370 4,141 3,003 413 11,927
NOTE 10 - COST OF OPERATIONS Operating expenses in Israel Confernces and workshops Professionals and research, primarily for green initiatives Operating expenses for overseas projects Rent and maintenance Professional publications Depreciation	3,422 1,085 408 21 323 149 295 5,703	3,128 1,815 334 65 337 139 206 6,024
NOTE 11 - ADMINISTRATIVE AND GENERAL EX Salaries and related benefits Travel in Israel and abroad Office maintenance Professional services and continuing education Miscellaneous Depreciation	499 42 150 201 44 47 983	476 69 165 193 38 88 1,029
NOTE 12 - FINANCING EXPENSES Exchange rate differences Interest and fees NOTE 13 - OTHER INCOME Dividend (*)	350 8 358	223 (10) 213 200

^(*) From a company which the association holds 1% of its shares. See also Note 3.3.

THE ARAVA INSTITUTE FOR ENVIRONMENTAL STUDIES (Registered Association)

NOTES TO THE FINANCIAL STATEMENTS

NOTE 14 -LIST OF DONORS

The following is information required according to the Associations Regulations (Determination of Maximum Sum and Procedures for Registering Anonymous Donations in Financial Statements), 5763 – 2002, presenting the names of the donors who contributed during the 2020 financial year, in cumulative amounts of over NIS 100,000:

Name of Donor	Amount (NIS)	Purpose of Donation
JNF	2,799,903	General
FRIENDS OF THE ARAVA INSTITUTE	2,774,156	General
CROWN FUNDATION	339,139	Research
KEREN KAYEMET L'YISRAEL	242,836	Research
JACOB AND HILDA BLAUSTEIN FOUNDATION	172,050	General
GLICKMAN FOUNDATION	172,050	General
RUBENSTEIN FUNDATIONS	170,400	Research
ETHAN GROSSMAN	166,272	TRACK II
SCHWABER FUND	155,880	General
SYLVIA NEIL	122,688	General
YAD HANADIV	104,825	Research

DONATIONS FROM FOREIGN COUNTRY ENTITIES

DONATIONS FROM FOREIGN COUNTRY EN		
KINGDOM OF THE NETHERLANDS	320,625	Research
USAID	272,042	Research

NOTE 15 -EVENTS DURING THE YEAR OF THE STATEMENTS

During the balance sheet period, a corona virus epidemic broke out around the world and in Israel, which led to the closure of most businesses in Israel and the reduction of economic activity. As a result, the association has taken a number of actions:

- a. Preparing and organizing for distance learning
- Postponement of fall semester and shortening by two weeks
- c, Sending some of the staff out to unpaid vacation and returning about half of them at various times
- Budget cuts in 2020 in the amount of NIS 800,000.

Most of the reserach was interrupted due to the virus and as of the date of signing the financial statements, the impact of the Corona virus on the future financial results of the association as well as on the future fundraising cannot be assessed.